

Delivering on strategy and renewal through innovation

Eastern European Time (EET)

	14:00	Opening	15:25	Break
		Juha-Pekka Kekäläinen	15:30	Renewables Platform
		Group strategy		Matti Lehmus
		Peter Vanacker		Financials
		Renewable Aviation		Jyrki Mäki-Kala
		Thorsten Lange	16:05	Joint Q&A -session
		Renewable Polymers and Chemicals Mercedes Alonso		Concluding remarks Peter Vanacker
		Renewable Road Transportation Carl Nyberg	16:40	Program ends



Disclaimer

The following information contains, or may be deemed to contain, "forward-looking statements". These statements relate to future events or our future financial performance, including, but not limited to, strategic plans, potential growth, planned operational changes, expected capital expenditures, future cash sources and requirements, liquidity and cost savings that involve known and unknown risks, uncertainties and other factors that may cause Neste Corporation's or its businesses' actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. In some cases, such forward-looking statements can be identified by terminology such as "may", "will", "could", "would", "should", "expect", "plan", "anticipate", "intend", "believe", "estimate", "predict", "potential", or "continue", or the negative of those terms or other comparable terminology. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Future results may vary from the results expressed in, or implied by, the following forward-looking statements, possibly to a material degree. All forward-looking statements made in this presentation are based on information presently available to management and Neste Corporation assumes no obligation to update any forward-looking statements. Nothing in this presentation constitutes investment advice and this presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities or otherwise to engage in any investment activity.





Speakers



Peter Vanacker President and CEO



Thorsten LangeExecutive Vice President,
Renewable Aviation



Mercedes Alonso
Executive Vice President,
Renewable Polymers
and Chemicals



Carl Nyberg
Executive Vice President,
Renewable Road
Transportation



Matti Lehmus
Executive Vice President,
Renewables Platform



Jyrki Mäki-KalaChief Financial Officer



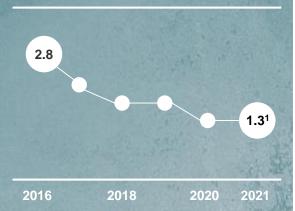
Creating a healthier planet for our children



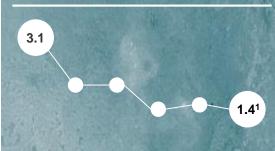
No Harm. Together.

Strong record on safety performance

Total Recordable Injury Frequency per million hours worked



Process Safety Event Rate per million hours worked



2016 2018 2020 2021

Drive continuous improvement



Cooperate with business partners



Focus on process safety



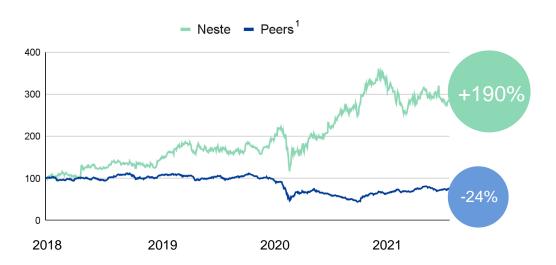
Strengthen safety leadership





Share continued to outperform peers with widely spread and ESG-focused ownership base

Share price performance, Jan 2018 = 100



Distribution of free-float on 31 August 2021



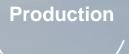
44.2% of Neste shares



Neste's transformation journey into renewables continues with even higher ambition



- Renewable Products sales and supply optimization achieved healthy 600-700 USD/ton sales margin level
- SAF agreements with airlines, marketers, airports and business travel customers
- Renewable Polymers and Chemicals sales and partnerships globally



- Singapore expansion currently on track with updated schedule
- Rotterdam location for possible next worldscale renewables facility; definition phase ongoing
- Final investment decision on Rotterdam SAF optionality investment project
- Naantali refinery into terminal
- Porvoo refinery major turnaround and transformation



- Agri Trading, Mahoney and first bolt-on acquisitions
- Count Terminal for waste & residues handling
- Bunge Loders pre-treatment facility
- Alterra Energy minority for waste plastic liquefaction technology
- Divested Russian Marketing and Services, non-strategic business of Neste Engineering Solutions, and Nynas



- Investment criteria include climate impact
- Combined GHG impact as new LTI performance measure
- New wind power agreements, towards 100 % renewable electricity by 2023
- Green Finance Framework and first Green Bond



Demand for renewable products is growing substantially with higher climate ambitions and supportive regulation

1

Growing climate momentum driving countries to commit to carbon neutrality targets

2

Demand outlook for renewable products is very positive, driven by regulation, mandates and developing voluntary markets 3

Industries will need to transform amid pressure to reduce GHG emissions

- EU carbon neutrality by 2050 tightening 2030 GHG reduction target of 55%
- "Fit for 55" legislative package will further support the growth of low-carbon solutions
- Several countries such as Norway, Finland, Sweden, the Netherlands and Germany pushing for a higher GHG reduction ambition
- Step change in the US climate policy and energy ambitions
- Canada, China, New Zealand, Japan and South Korea have announced carbon neutrality targets



Our strategy remains relevant - we aim to be a global leader in renewable and circular solutions



Grow renewable and circular solutions

Serve existing and new customers

Grow our production capacity

Strengthen our feedstock supply

Get ready for the future

Innovate and commercialize new solutions

Deliver on our climate commitments

Set high standards in sustainability and safety

Boost competitiveness and transformation

Enhance operational excellence

Transform oil refining and distribution towards lower-emission feeds and carbon neutral production



We will have three strong renewables businesses by 2030

Renewable Aviation

Sustainable Aviation Fuel is the key to decarbonize the hard-to-abate aviation industry. Neste's presence at key hubs, aviation know-how and supply capabilities will further strengthen our leadership position.

20%*

Renewable Polymers and Chemicals

Renewable hydrocarbons are the decisive element to reduce emissions in the plastics and chemicals industry. Neste's leading solutions and new recycling technologies continue driving this transformation at large scale.

~ 20%*

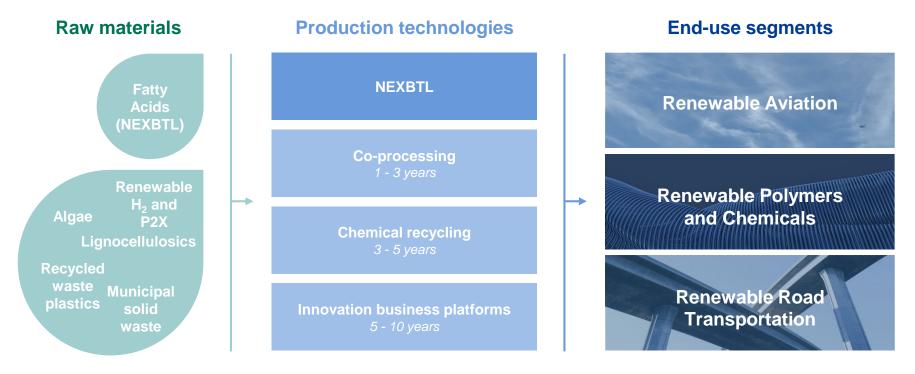
Renewable Road Transportation

Renewable Diesel is pivotal to reducing emissions in road transportation, and Neste has the winning value proposition with our global footprint and customer-centric approach.

~ 60%*

NESTE

Innovation platforms aim at commercial operations by 2030





Targeting industrial-scale operations in at least one innovation business platform by 2030

Strengthening our partnerships and networks across value chains in all innovation business platforms

Renewable H₂



Pilot project ongoing in Rotterdam with partners. Feasibility study being carried out at Porvoo

Power-to-X



Technology end-to-end mapping ongoing

Algae



Technology platform build-up ongoing

Lignocellulose ==



Alternative technologies evaluated. Next phase of project development ongoing

Municipal Solid Waste



Initial assessment of scalable production technologies ongoing





Climate



Neste leads transformation towards a carbon neutral value chain by 2040

Biodiversity



Neste drives a positive impact on biodiversity and achieves a nature positive¹ value chain by 2040

Human rights



Neste strives to create a more equitable and inclusive value chain by 2030 in which everyone works with dignity

Supply chain & ** raw materials



Neste drives safe and healthy workplace, fair labor practices and increased sustainability commitment across the supply chain



Neste leads transformation towards carbon neutral value chain by 2040

We will expand our climate commitments to cover the entire value chain



Production carbon footprint

Reduce emissions in our own production (Scope 1 & 2) and reach carbon neutral production by 2035

Over 80 measures under evaluation and implementation



Value chain carbon footprint

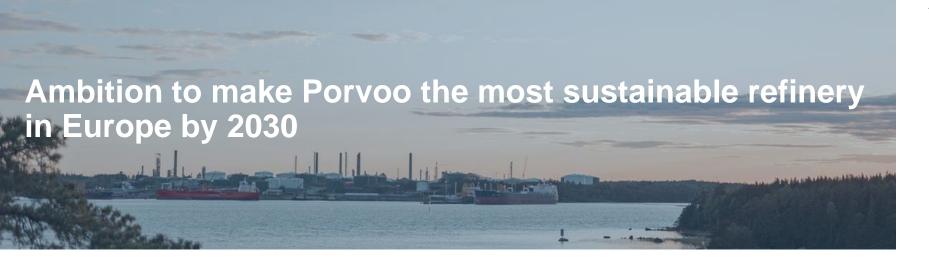
Reduce the carbon
emission intensity of
sold products, and work
with our suppliers and
partners to reduce
emissions across our
value chain (Scope 3)



Carbon handprint

Offer solutions that help our customers reduce their emissions by at least 20 Mton CO₂e annually by 2030 and meet their climate targets





Fastest net-zero production ambition

50% of production CO₂ emissions cut by 2030

Reducing CO₂ emissions from our Porvoo refinery in line with the targets in Paris agreement and reaching carbon neutral production by 2035

Enabling customers to reduce their own emissions

>10% share of renewable and circular feedstock by 2030

Increasing the share of alternative feedstock, while reducing crude oil based feedstock use with an aim to double the industry's typical coprocessing levels

Ensure sustainable cash flow generation

Simplified and more flexible product and asset portfolio

Improving the operational and asset efficiency to ensure solid cash flow contributing to transformation



Summary

Strong progress in strategy execution since CMD 2020 Growth of renewables businesses to continue

Setting high standards for sustainability with a new broader vision

Innovation will continue to be at the core of our success

Sustainable aviation is a very attractive highgrowth market as regulations and voluntary demand scale up

Thorsten Lange
Executive Vice President
Renewable Aviation





Neste has established itself as the global leader in Sustainable Aviation Fuel (SAF)

1.5 Mton/a

production capacity by the end of 2023 with plans to continue to grow capacity as demand grows

>30

customers served since 2019 - including airlines, business aviation, cargo, corporates and fuel suppliers

>20

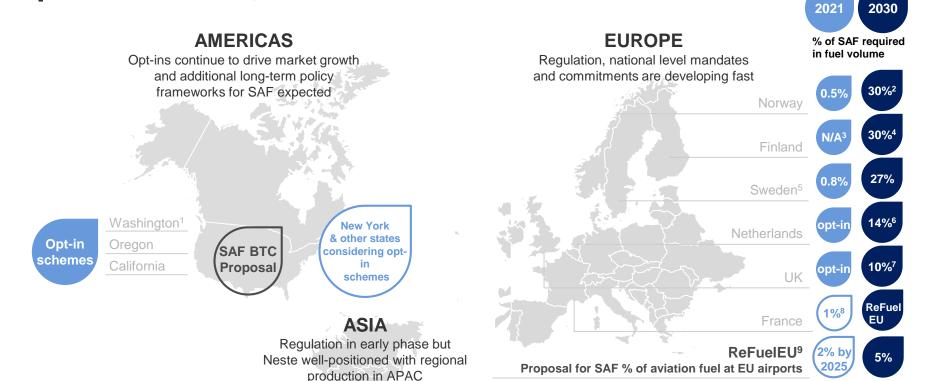
airports supplied across Europe, North America and Asia-Pacific since 2019

7

countries with
Sustainable Aviation
Fuel supportive
regulation and policies
with other countries
expected to follow



Strong growth in sustainable aviation fuel market with opt-in schemes, incentives and SAF mandates





Global SAF demand to exceed 12 Mton/a by 2030

Incentive schemes and first-mover countries with mandates emerging

Neste driving market growth with 1.5 Mton/a capacity in 2023

Mandates accelerate SAF market growth

Neste's continuing market leadership in global SAF capacity





2021

Estimated potential, Mton/a



NESTE

Neste's SAF is available and in use across major airports around the world **Airport locations** August 2021 **SWEDEN** NORWAY Stockholm Arlanda - ARN Oslo - OSL and other locations **NETHERLANDS FINLAND US - WASHINGTON** Helsinki - HFI Schiphol - AMS Boeing Field - BFI UK **GERMANY** Heathrow - LHR Frankfurt - FRA Luton - LTN Cologne - CGN **US - CALIFORNIA** Farnborough Munich - MUC San Francisco - SFO Oakland - OAK **JAPAN SWITZERLAND** San Jose - SJC Tokyo Haneda - HND Zurich - ZRH Sonoma - STS Tokyo Narita - NRT US - NEW YORK Monterey - MRY White Plains - HPN Burbank - BUR Truckee - TRK **US - TEXAS** Houston Hobby - HOU **US - COLORADO** Austin - AUS Aspen - ASE /TOCHV Dallas-Fort Worth - DFW Telluride - TFX Vitol Alaska. American Airlines jetBlue SAS FINNAIR Gulfstream DEING SAIRBUS

← Lufthansa



Neste's new SAF-based service offering helps corporates reduce business travel emissions

- Neste solution enables corporates to make their business travel sustainable with SAF use above and beyond mandates
- Solution aligned with SBTi guidelines to provide pathway to reportable emission reductions
- Solution showcases the power of partnerships in the aviation ecosystem





Expanding leadership position as largest producer of SAF with global supply capability to bring SAF to market

Driving partnerships with airlines, fuel suppliers, corporates and other channel partners Strong leadership in sustainability know-how, and understanding of regulatory and reporting requirements

Bringing innovative solution and service offerings to voluntary market for aviation end users



Leading the creation of a circular bioeconomy in the polymers and chemicals industry

Mercedes Alonso
Executive Vice President,
Renewable Polymers and Chemicals



Accelerating change in the global polymers and chemicals value chain

18

active partnerships established since 2020

Neste supplies drop-in solutions to polymer and chemical industry





10

industry segments collaborating with Neste

These industry segments consume over 50% of global plastics production



20,000

persons' waste plastic processed since 2020¹

Neste has successfully executed several industrialscale trials since 2020

Acquisition of minority stake in Alterra Energy



Significant market opportunity for renewable hydrocarbons



¹⁾ Source: Wood Mackenzie. 2) 10 segments include Home and Personal Care, Food and Beverage, Medical, Toys, Fashion, Furniture and Home accessories, Outdoor, Sports and Leisure, Automotive and Transportation, Consumer Electronics and Building and Construction. 3) Source: Moretti, Junginger, Shen: Environmental life cycle assessment of polypropylene made from used cooking oil, June 2020



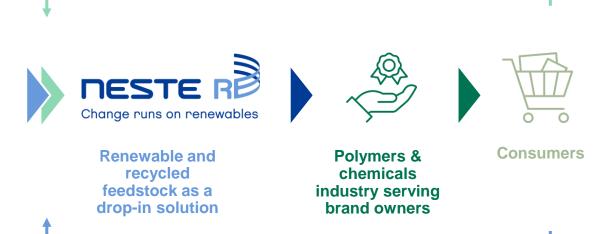
Neste is driving the circular bioeconomy with drop-in solutions

Reducing dependency on fossil feeds



Closing the loop with recycling plastic waste







Climate-friendlier solutions for brand owners

Partnering with Unilever to replace virgin fossil carbon



Neste and Unilever entered into a multi-year partnership to join forces in reducing dependency on virgin fossil resources and combating climate change. The collaboration contributes to Unilever's "Carbon Rainbow" and its recently announced Clean Future Strategy. The cooperation will focus on existing technologies as well as those requiring additional research and development in the fields of ingredients such as surfactants and packaging.

"It is through partnerships like this that Unilever can accelerate and scale progress towards our goal of ensuring 100% of our cleaning and laundry product formulations are made with renewable or recycled carbon."

DAVE INGRAM, CPO, UNILEVER





>1 Mton

of waste plastic processed per year from 2030 onwards

EU with clear recycling target rates for plastic packaging

- 50% by 2025
- 55% by 2030



Progressing towards deploying chemical recycling capacity in the near future

- Continued successful large-scale trials at our refinery in Finland with products delivered to polymers and plastics producers
- Expanding the range of plastics that can be recycled in partnership with plastics recycling companies
- Investment in Alterra Energy; joint development to commercialize chemical recycling technology
- Progressing towards deployment of the first commercial waste plastics liquefaction plant together with partners in Europe



Solid progress in accelerating a shift to circular bioeconomy with value chain partners

Accelerating partnerships to **deliver drop-in solutions** to production partners and brand owners

Expanding our **global presence** in the
polymers and chemicals
market

Joint development
with plastics
liquefaction
technology providers
to move to industrialscale production with
recycling partner





Carl Nyberg
Executive Vice President,
Renewable Road Transportation



Neste is the leader in renewable diesel

28

countries served since 2020 across the world with Neste renewable diesel ~600

fueling stations across our growing global network

>4,000

B2B customers served worldwide through our sales force and network of channel partners



Global renewable diesel demand has potential to exceed 30 Mton by 2030

NORTH AMERICA



Multiple new states planning LCFS¹ programs or similar incentives to reduce transport emissions

Washington recently passed the LCFS bill.
Ongoing efforts in New York to introduce it

EUROPE



Fit For 55 to further increase the general ambition level, especially for Annex IX-A based products

SOUTH AMERICA



Brazil leads the way in transport emission reduction programs with the RenovaBio program

ASIA-PACIFIC



Demand driven by voluntary decarbonization emerging in Japan

New Zealand has proposed a Sustainable Biofuels Mandate to reduce transport GHG emissions





880 Mton/a projected road diesel demand globally in 2030

est. 70% demand from commercial road transport

est. 90% truck fleets powered by diesel engines globally in 2030

est. 85% heavy duty trucks sold in the EU and North America approved for HVO100 already today

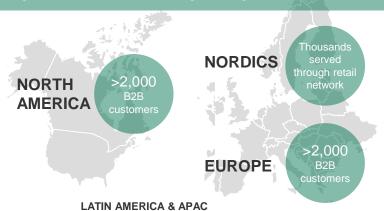


Neste is helping heavy duty customers and other partners to achieve their sustainability goals

We are expanding the Neste MY platform to reach thousands of customers

- Nearly 600 stations in the Neste MY network
- Driving end-customers sales through strategic channel partners

Strategic expansion to new regions as demand grows



We are collaborating with major brands to create circular solutions

"We want to lead the way of sustainability also in the field of logistics [...] Consumers also want a lower carbon footprint from their home deliveries, as well as more environmentally friendly packaging materials – we want to provide this service to our customers"

Tiina Suvanto | Sustainability Manager, IKEA Finland



"By choosing Neste MY renewable diesel, we can reduce the carbon footprint of McDonald's deliveries [...] The partnership with Neste is based on common values and easy and immediate solutions"

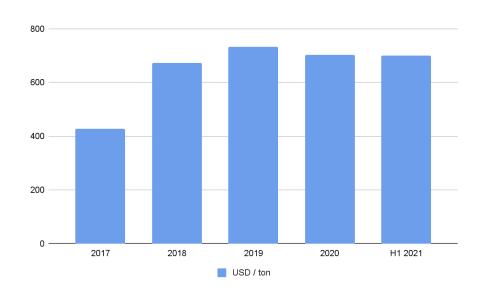
Mikael Tuompo | President and CEO of HAVI Logistics Oy.





Neste's commercial capabilities and global sales optimization have enabled strong sales margins

Renewable products comparable sales margin, (incl. BTC)



- Managed to steadily grow the value of our sold renewable diesel and offset rising feedstock prices
- Our global sales model, pricing and market insight have enabled increasing value generation across different markets
- We have captured additional value in key markets by expanding our branded Neste MY offering





Increasing awareness of renewable diesel

Increasing renewable diesel category awareness among customers through expansion of Neste MY platform

Creating customer intimacy

Enhancing connection with the customer through customer insight, improved offerings and datadriven marketing

Driving business performance and growth

Optimizing business performance through a global supply chain with data-driven decision-making and flexible business models







Operational excellence – safety, reliability and productivity

First quartile safety performance and operational availability >99% during 2020 and H1 2021

Capacity creep - nameplate capacity increased to 3.2 Mton/a

Continued expansion of feedstock platform

Waste and residue feedstock share increased to 92% in H1 2021

Closing of Mahoney acquisition in the US

Acquisition of Count Terminal Rotterdam

Agreement to acquire Agri Trading in the US

Nationwide aggregation network developed in China. Australia and the US

Successful deployment of production platform growth program

Singapore expansion currently on track for startup by end Q1 2023

Acquisition of Bunge Loders pre-treatment facility

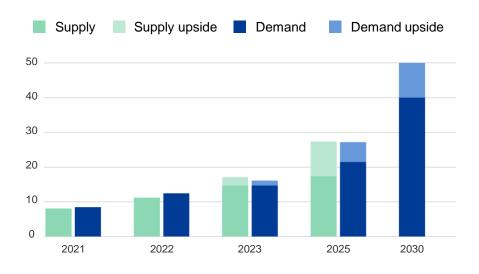
Rotterdam SAF project FID in Q1 2021

Rotterdam worldscale project definition phase launched Q1 2021



Robust global demand outlook - supply growth balancing demand growth

Global supply and demand outlook for RD, SAF and renewable hydrocarbons for polymers and chemicals¹

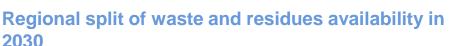


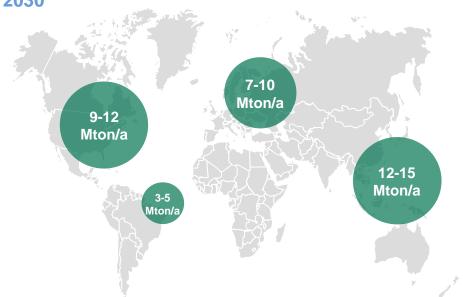
- Continued rising regulatory ambition levels in existing markets (EU, NA)
- New regulation developing outside EU and North America (e.g. APAC)
- Voluntary market demand for SAF and renewable diesel
- New process technologies will be needed to support long-term demand growth



¹⁾ Supply estimated based on public announcements made so far, including potential supply from projects pre-FID. At the moment, no new projects announced beyond 2026. SAF supply includes HEFA only. Source: Neste analysis of regulation and announced new capacity.

Waste and residues availability expected to grow to 40 Mton/a by 2030

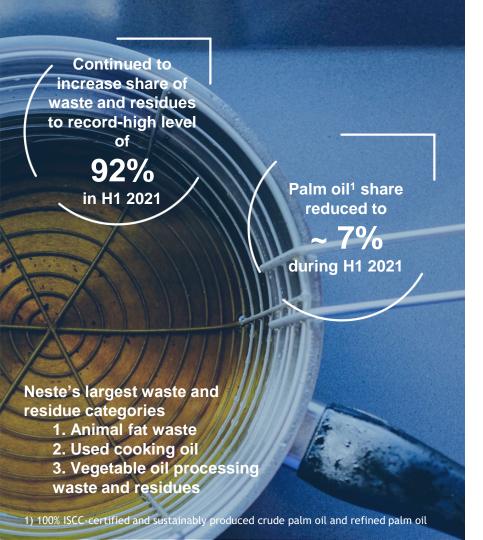




Feedstock categories with substantial growth potential beyond 40 Mton/a

- Novel vegetable oils¹, algae oils
- Lignocellulosics and municipal solid waste enabled by new technologies
- Raw materials enabled by Power-to-X technologies





Neste's waste and residue supply growth continues

- Continued organic growth in existing markets
- Continuous expansion of global aggregation network
- Expansion of feedstock pool to lower-quality grades
- Successful integration and continuous expansion of Mahoney activities in North America
- Acquisition of pre-treatment capacity in Rotterdam and agreement to acquire Agri Trading in the US



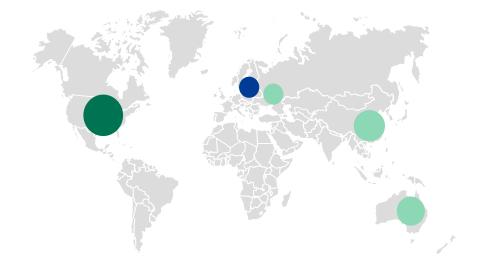
Our global waste and residues sourcing capability strengthened with continuous expansion of global aggregation network

We doubled the number of suppliers to over 400 in 2020, supported by a growing global aggregation network:

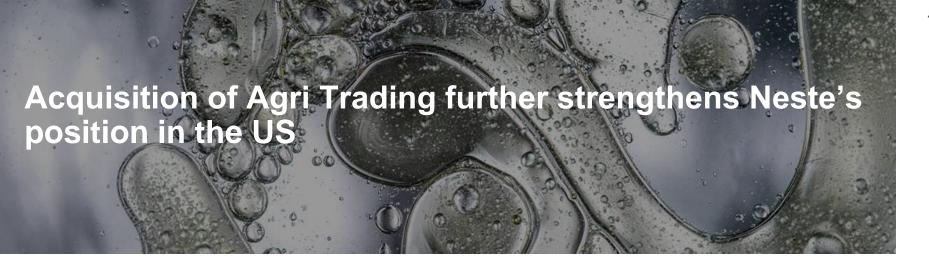
EU feedstock aggregation hub created via Neste Terminal Rotterdam integration with expansion planned

2. Expansion of existing US terminal network and plans to establish feedstock aggregation hub

Expanding terminal coverage in Eastern Europe, China and Australia







Established in 1977, Agri Trading is an industry leader in the US with established supplier and customer base throughout the lower 48 States, Canada, Mexico, and Europe Significant step in strengthening Neste's feedstock sourcing platform in the US - fast track access to broad feedstock portfolio

Synergistic to Mahoney with waste and residues such as animal fat, used cooking oil, brown grease

Agri Trading also
enhances Neste's
logistics in the US with
a nationwide logistics
tailored for feedstock
transports

Network of transloading sites and rail/truck capabilities



Neste feedstock strategy focuses on developing new sources while growing existing pool

Continued organic and inorganic growth in existing markets

Continued geographic expansion by entering new markets

Diversification of feedstock pool including RED II Annex IX A feedstocks and new technologies

Development of novel vegetable oils from advanced agricultural concepts

Palm oil¹ share to reach zero by end of 2023

Grow share of novel vegetable oils and other new low-ILUC² feedstock post 2023



²⁾ ILUC: Indirect Land Use Change

Making good progress with production platform development

Singapore expansion project execution

Rotterdam sustainable aviation fuel optionality project

Rotterdam worldscale unit engineering

Carbon neutral production by 2035

Project currently on schedule for startup by end Q1 2023

1.3 Mton/a capacity including 1 Mton/a SAF capability

Capex forecast 1.5 BEUR

500 kton/a

SAF production optionality

Project on schedule for startup by end of 2023

Definition phase on schedule

Readiness for Final Investment Decision targeted for early 2022

Scope similar to the new Singapore unit

Renewable electricity share growth towards 100 %

Green hydrogen pilot in Rotterdam





Unique position to create value and growth in renewables

Global feedstock platform growth

Focus on feedstock flexibility and challenging feedstocks

Global production platform growth

Supporting growth in renewable road transportation, aviation and polymers and chemicals with flexible production platform

Operational excellence

Productivity growth and sales margin optimization

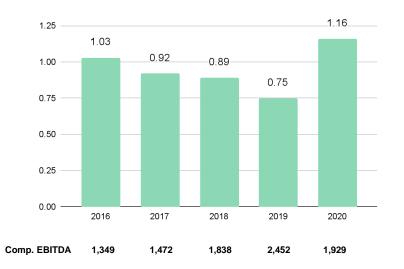


Cash flow for strategy execution

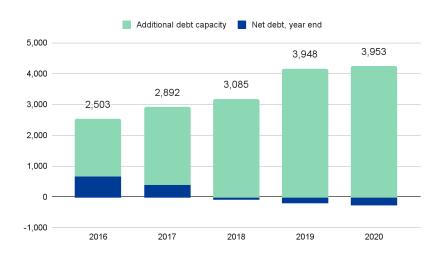
Jyrki Mäki Kala Chief Financial Officer

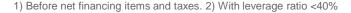
Cash conversion at good level and strong balance sheet enabling future growth

Cash Conversion, (Cash flow from operations¹ / Comparable EBITDA)



Maximum debt capacity², MEUR

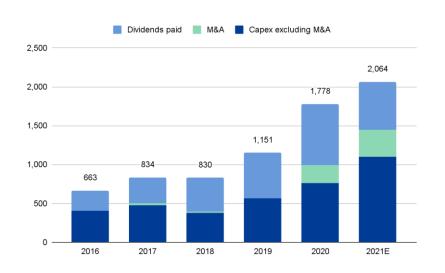






Cash allocation to capex and dividends

Use of Cash, MEUR

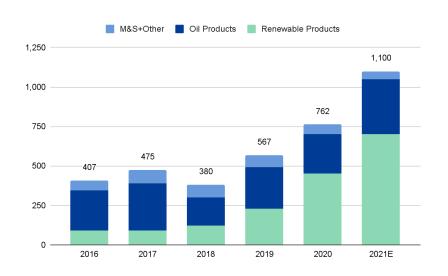


- Cash-out capex guidance, excluding M&A, for 2021 updated from 1.2 to 1.1 BEUR
- Cash invested in business to accelerate profitable growth
- M&A increasing part of toolbox: more than 10 strategic acquisitions since 2020
- Attractive dividends paid out despite pandemic



Investments focusing on renewables growth and productivity

Cash-out investments, MEUR



- Organic growth in Renewable Products from 20% to over 60% of Group investments
- Oil Products investments for safety, productivity, reliability and maintenance only
- Other investments in M&S network and Group IT infrastructure modernization



Neste Excellence making great progress and targets further increased

- Safety, reliability, productivity and cost competitiveness to ensure business transformation and growth
- Restructuring in Oil Products started in 2020. Earlier programs continue on feedstock management, catalyst lifetime optimization, supply chain optimization and management operating models
- Achieved 237 MEUR EBIT improvement until end 2020 vs 2018

TARGETED COMP.
EBIT IMPACT

>350 MEUR to by end of 2022

From 300 MEUR to >500 MEUR by 2030



Cash flow for strategy execution

Strong cash flow and healthy balance sheet

Focus on investments and M&A

Financial targets unchanged

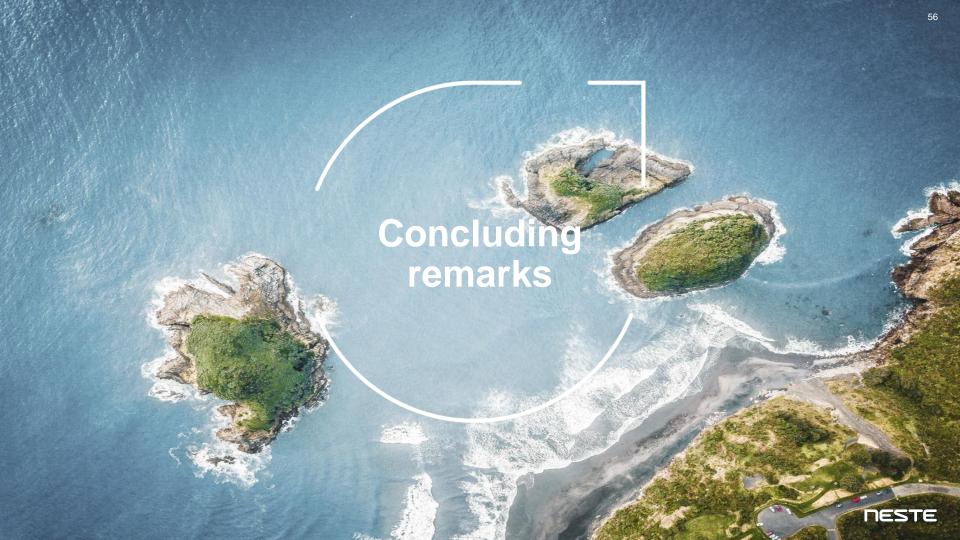
ROACE min. 15% after tax

Leverage below 40%

Dividends

Dividend policy unchanged - at least 50% of comparable net profit





Delivering on strategy and renewal through innovation

Solid progress in strategy execution Successful transformation continues

Excellent growth opportunities for current and future businesses

Strong value creation with a purpose

Abbreviations

APAC	Asia-Pacific	LCFS	Low Carbon Fuel Standard (in US)
B2B	Business-to-business	LTI	Long-term Incentive
втс	Blender's Tax Credit in the US	M&A	Mergers and Acquisitions
Capex	Capital expenditure	M&S	Marketing & Services business unit
EBIT	Earnings Before Interests and Taxes	NA	North America
EBITDA	Earnings Before Interests, Taxes, Depreciation and Amortization	NEXBTL	Neste's proprietary HVO technology
		N/A	Not available / not applicable
ESG	Environmental Social Governance	P2X	Power-to-X
FID	Final investment decision	RD	Renewable diesel
GHG	Greenhouse Gas	RED II	EU Renewable Energy Directive II
HEFA	Hydroprocessed Esters and Fatty Acids	ROACE	Return on average capital employed
HVO100	Hydrotreated Vegetable Oil, 100% blend	RPC	Renewable polymers and chemicals
H2	Hydrogen	SAF	Sustainable Aviation Fuel
ISCC	International Sustainability & Carbon Certification	W&R	Waste and residues feedstock
IT	Information Technology	YTD	Year-to-date



